



CORPORATE

**BROCHURE**

**2023**



**Cloud Infotech**  
IP Telecom Consulting, Integration & Services

# WHO IS CLOUD INFOTECH?





Cloud InfoTech Pvt. Ltd, a well-known name in the field of Telecom Hardware solutions, has made a niche for itself in providing the VOIP/ UC based Telecom solutions.

A well-placed proof of this would be the impressive growth that it has achieved in Sales and as an organization within the Industry in such a short period of time, after coming into existence in 2011. In the ever changing and ever growing telecommunications industry, today, Cloud InfoTech is one strong trustworthy name to reckon with.

## Why Choose us?

**Clients:** Cloud InfoTech has a large set of customer base, starting from individual to large Multi-National organizations. If you are attracted in speaking to any of the clients to have a referral, then we will provide with the same.

**Top Market Technology:** We offer innovative top leading technology. We can provide with the best, reliable technology and modify it to your business right away.

**Free Consultancy:** Cloud InfoTech provides a free consultancy and demo of our product and services, permitting you to experience it earlier to making your choice. The trial demo consists of full support, understanding your problem, and guiding with the right solution.

**Full Solution Centre:** The Company can help you out not only with the VoIP telephony, but also with the network and connectivity infrastructure as well.



# B R A N D S

When it comes to validating the performance, reliability, and value of a Cloud Infotech solution, we have the stamp of approval from industry analysts.

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Grandstream is a leading manufacturer of IP communication solutions, creating award-winning products that empower businesses across the globe.



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Dinstar is an industry-leading manufacturer which is having its specialization in VoIP solutions and IP voice value-added services.



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Huawei is a leading global provider of information and communications technology (ICT) infrastructure and smart devices..



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Sangoma is a trusted leader in delivering scalable VoIP telephone systems across the globe both on-site and cloud-based.



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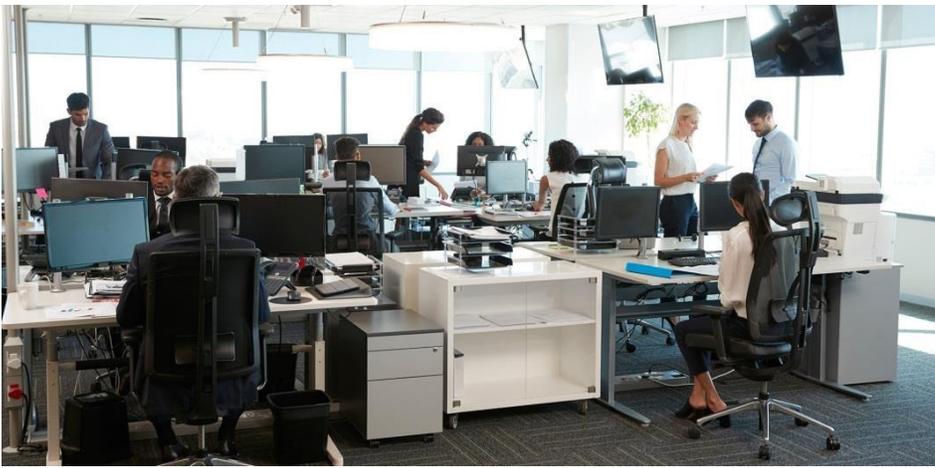
Poly is the global communications company that powers authentic human connection and collaboration.



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UBIQCOM EPON/GPON access network. With different UBIQCOM ONU/OLT models, you can find the right network products.





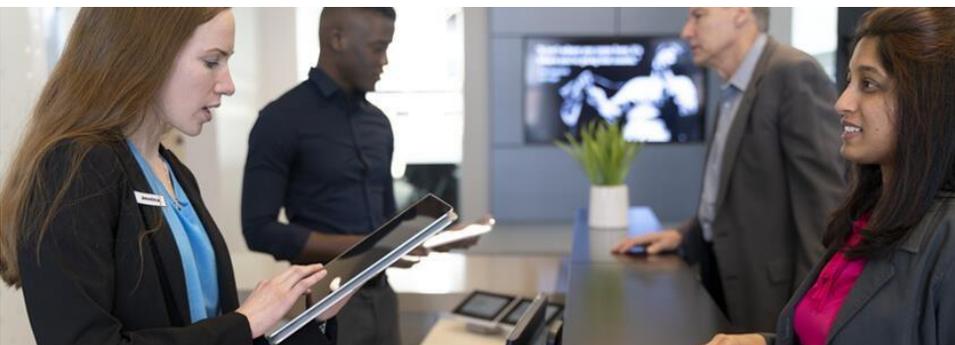
### **SMALL OFFICE SOLUTION**

Cloud InfoTech offering the latest in VOIP telephony to provide the users with powerful phone solutions not only addresses small office communication needs, getting Voice over IP for Small Businesses has never been simpler. It also provides advantages in terms of telephony features and budget and is customized to business needs.



### **UNIFIED COMMUNICATION SOLUTION**

Unified communications (UC) is the integration of enterprise communication services across multiple mediums such as fixed line phones, mobiles and PC's. Some of the features that can be extended by Unified Communication System are Voice (including IP Telephony), Presence Information, Instant Messaging, Mobility Features (including Single Number reach); Audio, Web & Video Conferencing, Desktop sharing and Data Sharing, Call Control and Speech Recognition with non-real time communication service such as Unified Messaging (integrated Voicemail, e-mail, SMS and Fax).



### **HOSPITALITY COMMUNICATION SOLUTION**

In the hospitality space, several layers of communication can be drastically cut down to ensure better and more efficient internal as well as external communication. With an IP-based network infrastructure, hotels can deploy a flexible solution integrating data, voice, video, and convergence applications tailored to their needs. The converged network is a strategic asset for hotels to profitably improve guests' overall experience. Hotels can add services and reduce costs by integrating existing communications, security, and building automation systems over one secure, flexible, and scalable network.

AMAZING WORLD  
LEADING CUSTOMERS

# FIND RIGHT SOLUTION FOR YOUR BUSINESS



## ENTERPRISES SOLUTION

Communication is the heartbeat of any enterprise, startup, or business. Whether the size or scale of your needs, no organizations can run effectively without an efficient external or internal communication system. The business phone system doesn't just present a unified communication system, but even act as communication tools to help your organization streamline and organize operations onward to success. With so many latest technologies in VoIP plans, it gets confusing with clients from all the industries.



## GOVERNMENT SECTOR SOLUTION

Meet the challenges of the modern workforce with secure and reliable Communication solutions that can even deal with mass volume even in natural disasters.

You need scalable, flexible, mobile integrated communications to make sure that you have a competitive edge.



## SURVEILLANCE SOLUTION

IP Surveillance has become a must for Enterprises and Business of any

level

to prevent losses, to cover risk management & other operations and

improve

overall security systems across all sectors like IT, Retail, Hospitality, Health Sector, Government Sector, Educational Institutions, Real Estate, Small Businesses and many more..

# CLOUD INFOTECH'S CUSTOMERS



## We Believe In Customer Satisfaction

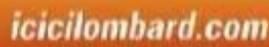
To provide value-driven VoIP security services and solutions to our customers by striking the right balance of price and performance, thereby helping them in maintaining higher returns on investment. Effective communication is one of the most important aspects of a successful business.

There are many communication channels available for the present-day companies for getting in touch with various key-people in their industry as well as their current and prospective clients and customers.

### **Why Cloud InfoTech Pvt. Ltd.**

- ❖ Our solution experts design solutions that are best suited for your business
- ❖ We are a dedicated team of over 100+ professionals
- ❖ Our reach are 1000+ business partners, 1000+ channel partners, 5000+ happy clients.
- ❖ We have been successfully meeting customer's business needs from last 10 years

AMAZING WORLD  
**LEADING  
CUSTOMERS**





**SUCCESS**  
**IS A PROCESS... ..**



# CLOUD INFOTECH PRODUCTS

**Cloud InfoTech**, a well-known name in the field of telecom solutions, has definitely made a niche for itself in the field.

A well-placed proof of this fact would be impressive growth of the company's sales chart! In the ever changing and ever growing telecommunications industry, Cloud InfoTech is one solid name. The firm offers multi-vendor solutions for Real Estate, Security and Surveillance, Video conferencing solutions. In fact, you name it and We have it!



# We Always Work To Give Better Service & Support

## Consultation

the consultation services of Cloud Infotech, you can get a clear picture about the different alternatives available for VoIP gateway devices. Our team of experienced professionals can put their expertise to your usage and have a detailed session with you regarding the increasing presence of VoIP gateway services in India. VoIP has been of major usage to businesses of different categories.

## Configuration

the configuration of these VoIP services may sound really easier to be done but the real picture is not so. It requires a reasonable amount of good technical skills as well as approaches. This is the reason why Cloud Infotech has built a team of professionals who hold the right expertise in configuring the telephony services. We offer elaborate sessions where our professionals will sit with you and tell you in detail about how to configure these services.

## Installations

installations of Voip gateway services becomes easy. Moreover, we make sure that with our expertise, your business enterprise does not face any issues with the installation. Our installations services have been designed especially to offer you the best telephony services with the assistance of really high speed internet connections. Moreover, our services remove the need for conventional phone services to charge up your communication scenario.

## Support

Cloud support system to make sure that there is no lapse in getting you assistance of any kind. We also have a proper flowchart designed to make sure we can effectively identify, design the solution, and resolve your problems. So, contact Cloud InfoTech at the earliest and get proper solutions at a reasonable cost.

CONTINUED

# CLOUD INFOTECH PRODUCTS

Cloud InfoTech works with a mission to simplify VoIP technology for the end users. This is the reason why our list of customers is increasing day by day. Our products help your business grow in the IP & VoIP sector.

## The Right Choice For You

### Business IP Phone

We are introducing a professional range of **IP phones** that can make a revolutionary effect on your business. As we all know how **IP phones** create a tremendous effect on the quality of video or voice calls, data connectivity, etc. this ultimate set of **IP phones** can provide you with even more benefits to your business. The features, the advantages, the extra effects on your communication system, will definitely make an advanced effect on the growth of your business.

### VOIP ANALOG GATEWAYS

**VoIP analog gateways** are a set of small appliances that help in smooth connecting of your legacy telephony infrastructure to analog phone lines with the help of IP networks. Because of its smooth running of the communication process, it is adopted by most of the business organizations. Moreover, those businesses that are already having VoIP at the core with the IP PBX system, are adopting **VoIP analog gateways** to get more seamless connectivity for emergency fallback.

### PRI GATEWAY

The investment in PRI (Primary Rate Interfaces) will not only be a smart decision because of its role as a source of effective business returns. Along with offering the best quality **PRI gateway** at cheaper costs, we also differentiate your business in this competitive world. The best features that carry the attention of every business persons are explained as under.

### IP PBX

IP PBX or private branch exchange (telephone switching system within an enterprise) is a system that provides telephone calls over IP networks. It switches calls between VoIP users on local lines and allows its users to share a certain number of external phone lines. It can also switch calls between a VoIP user and a traditional telephone or landline user, or between two traditional telephone users just like a conventional PBX does. It can come in various abbreviative texts, such as IP-PBX, IP/PBX, or IPPBX.

### SESSION BORDER CONTROLLER

Session Border Controller is basically a network function which make sure that your communication is secured over VoIP infrastructures. At the same time, a SBC offers brilliant interworking between varied signalling messages as well as media sessions coming in from the end or application servers. You can find SBCs deployed across different size Enterprise infrastructures, commercial setups, and even residential properties possessing VoIP services.

## Video Conferencing

**Video conferencing** is an application of technology which allows people to connect with many different people from actually being at their own place. These days every company or businesses whether small or big are using **video conferencing system** to expand their business and productivity. Also, **video conferencing solutions** also being used for **educational** purposes as

## Networking Solutions

Networking Solutions offer powerful and secure networks with wide coverage range that feature industry-leading setup and management thanks to embedded provisioning and management controllers. This series offers both WiFi Access Points and Gigabit Routers in order to offer a complete wired and WiFi solution.

## Headset

Our headsets are designed specifically for the office, no matter what level of distractions occur. office is changing with many companies moving to open office plans. This brings more collaboration but also more noise.

## IP Surveillance

IP Surveillance solutions provide the best Security, protection and facility management all integrated into your communications network solution. Ideal for office buildings, enterprises, schools, healthcare facilities, retail centers, residential settings, warehouses and other indoor environment





Grandstream Networks Inc is an award-winning designer and ISO 9001 certified manufacturer of next-generation IP voice and video products for broadband networks. Grandstream's products deliver superb sound and picture quality, rich telephony features, full compliance with industry standards, and broad interoperability with most service providers and 3rd party SIP based VoIP products. Grandstream is consistently recognized in the VoIP industry for its affordability, innovation, and superior value in their products.

## **Grandstream designs and manufactures a wide-range of award winning products and solutions**



**Business Conferencing**



**IP Voice Telephony**



**Networking Solutions**



**IP PBXs**



**Physical Security**



**Gateways and ATAs**

# **AWARD-WINNING IP VOICE, VIDEO, DATA AND MOBILITY SOLUTIONS**

Grandstream is a leading manufacturer of IP communication solutions, creating award-winning products that empower businesses across the globe.

# DINSTAR

## Walk into Dinstar

Dinstar is an industry-leading manufacturer which is having its specialization in VoIP solutions and IP voice value-added services.



SME IP PBX



GSM/3G/4G VoIP Gateway



Carrier-grade  
Digital VoIP Gateway



Session Border Controller

## DINSTAR is a leading global provider of IP Unified Communication products



# LEADING UNIFIED COMMUNICATIONS PROVIDER



In over 150 countries, enterprises, small businesses, developers, system integrators, and service providers rely on Sangoma's technology as part of their next-generation UC solutions and mission critical infrastructures. Sangoma delivers industry-leading quality at price points that maximize customers' return on investment

## Your Business Communications Solution





# Who is **HUAWEI**?

Huawei's end-to-end portfolio of products, solutions and services are both competitive and secure. Through open collaboration with ecosystem partners, we create lasting value for our customers, working to empower people, enrich home life, and inspire innovation in organizations of all shapes and sizes. At Huawei, innovation focuses on customer needs. We invest heavily in basic research, concentrating on technological breakthroughs that drive the world forward..



## Network **Switches**

For a wide variety of applications and network sizes, from cloud data centers to campus networks



**UBIQCOM™**

**Simple. Flexible. Speedy.**  
**UBIQCOM EPON/GPON Access Network.**

With different ubiqcom ONU/OLT models, you can find the right network products.





# NEED TO WORK REMOTELY?

Bring office quality to your home, whether from the enterprise or contact center – choose the right headsets, personal speaker phones and video solutions.

WORK  
ISN'T A  
PLACE.

IT'S WHAT  
YOU DO.



**Wired Headset**



**Wireless Headset**

**Speaker  
Phone**





# CLOUD INFOTECH

Expand your  
Business  
Capabilities with  
VoIP

A Complete Scalable  
VoIP Solution for  
your Business.

# THANK YOU

**RAJIV GOYAL**  
(CEO, Cloud InfoTech)



***Thank you for your continued confidence in Cloud InfoTech Pvt. Ltd. On behalf of the entire company, I can tell you that we are motivated and inspired by the opportunities that you give us to help you succeed. Delivering results that exceed your expectations is our top priority.***

*Over the years, we have remained dedicated to developing our people, strengthening our capabilities and building trusted relationships with our clients and partners. We also pride ourselves on delivering high-quality VoIP products aligned with complete end-to-end integrated solutions to our clients. We do so with flexibility and nimbleness that fit your objectives- not ours. We are excited for the future and the opportunity to work with you in VoIP areas to exceed your expectations.*

*We are different because of our positive attitude and willingness to get the job done, collaboration, flexibility, clear communication, and on-time delivery. You have my commitment that we will work hard to excel in these areas and others for year to come.*



**Cloud Infotech**  
IP Telecom Consulting, Integration & Services

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